**ECON 2010-200 Sp19**  
**Principles of Economics: Microeconomics**

**Instructor:** Marc Santugini  
Office: 213 Monroe Hall.  
Office Hours: **Monday and Wednesday, 11:00AM--1:00PM,**  
or by appointment.  
Phone: (434) 924-6756.  
Email (preferred method of contact): ms3ae@virginia.edu.

Any course-related announcements or information, including this document, will be posted on the Collab website for this course. **Note that there are two relevant Collab sites for you: mine and the one maintained by your assigned TA.**

**Optional Textbook:** Microeconomics 10e, by Colander.

**Other Material:** Radio frequency remote from i>clicker or clicker app from your phone.

**Prerequisite:** None.

**Enrollment:** You must be registered in the lecture section and one of the discussion sections.

**Teaching Assistants (TAs):** The TA for your discussion section grades your homework assignments, quizzes, and tests, as well as keeps your point totals. The discussion section is where you solve practice problems as well as raise questions. You must attend your **assigned** discussion section. More information about your discussion section is available on the Collab site maintained by your TA.

**Attendance:** Attendance to both lecture and discussion is strongly encouraged. Please arrive on time and make sure that you do not disrupt your classmates, your TA, or me.

**ECON 2010-200, Wilson Hall 402, Monday and Wednesday, 10:00--10:50AM.**

**Course Grade:**

<table>
<thead>
<tr>
<th>Element</th>
<th>Points</th>
</tr>
</thead>
<tbody>
<tr>
<td>Test 1</td>
<td>100</td>
</tr>
<tr>
<td>Test 2</td>
<td>100</td>
</tr>
<tr>
<td>Clicker points</td>
<td>15</td>
</tr>
<tr>
<td>TA points</td>
<td>25</td>
</tr>
<tr>
<td>Final exam</td>
<td><strong>200 points</strong></td>
</tr>
<tr>
<td></td>
<td><strong>440 points</strong></td>
</tr>
</tbody>
</table>
Dutch Knockout: Your grade for the course is based on the higher of the following: 1) a grade scale that maximizes at 440 points from the entire semester’s work or 2) a grade scale that maximizes at 200 points based only on the final exam.

Course grades are set according to a scale that is determined the day after the final exam. Thus, tests are not assigned letter grades.

Midterm Exams: Test 1 and Test 2 have two portions: in-class and take-home. Please see page 4 of the syllabus for more information.

If you are unable to take Test 1 or Test 2 at the scheduled time because of intercollegiate competition, illness, or an emergency, and if you notify me of your situation in advance (unless it is an extreme emergency), I will excuse you from the exam and, in its place, the final exam will count for 300 points. If you miss both midterms (with valid excuses for each one of them), then the final exam will count for 400 points. You must submit an excuse with proper documentation that must be approved by me within 1 week after the missed test.

Final Exam: There is ONE final examination. You must take the Final Exam at the University-scheduled time. There is no makeup for the final exam. The final exam will be held on Saturday, May 4, 2019, 9:00AM–12:00PM (locations TBA).

Grading Questions: If you have any questions about grading, see your TA first. If the matter is not resolved, then please see me within 2 weeks of the test date.

Clickers: I may ask clicker questions at any lecture. Typically, there will be at least one clicker question per lecture. The number of questions you answer correctly over the entire semester determines your clicker points toward your final grade. Points are allocated as follows:

- < 35 correct answers = 0 clicker points.
- 36-45 correct answers = 10 clicker points.
- 46+ correct answers = 15 clicker points.

Clicker questions in the first day of class are not graded. You may use either the physical clicker remote or the clicker app for smartphones. It is your responsibility to bring your clicker device and make sure it works. Clicker scores are only recorded when you attend your assigned lecture. If you forget your clicker or your clicker malfunctions, you will not be permitted to make up the affected clicker questions. Clicker scores are posted on Collab. You may confirm your scores weekly. If there is a problem with the recording of your scores, you should contact me immediately. Clicker scores older than two weeks will not be adjusted.

Credit/No credit: For students taking the course credit/no credit, the minimum grade for credit is a C-. 
Add, Drop, and Withdrawal: The last day to drop a class is **Tuesday, January 29, 2019**. The last day to add a class or to change a grade option is **Monday, January 28, 2019**. The last day to withdraw is **Monday, March 18, 2019**.

Special Needs: To discuss accommodations for special needs as certified by the Student Disability Access Center, please see me after class or during office hours as early in the semester as possible. Accommodations will not be granted to students who do not submit the appropriate forms.

Honor: Because of the Honor System, I assume that students are truthful with teaching assistants and me and do not cheat on the tests and final exam. In the unlikely event that you observe an incident of cheating, I hope that you will contact an Honor Advisor. Students deemed (by me) to have violated the University’s Honor System are not eligible for the Dutch knockout.

Legal Note: Students are prohibited from selling notes for this course to any person or commercial firm (or being paid to take notes) without the express, written permission of Marc Santugini. Recordings, course materials, and lecture notes may not be exchanged or distributed for commercial purposes, for compensation, or for any other purpose other than study by students enrolled in the class. Public distribution of such materials may constitute copyright infringement in violation of federal or state law, or University policy. Violation of this policy may subject a student to disciplinary action under the University’s Standards of Conduct.

Our Contract: This syllabus is an important document if you remain in this course. Continued enrollment in this course indicates agreement with the contents of the syllabus.
IMPORTANT DATES

TEST 1
Test 1 covers lectures 1 through 8 and all discussion sessions relevant to these lectures. The take-home portion will be released on Friday, February 15, 2019 (in the evening) and is due at the beginning of class on Monday, February 18, 2019. The in-class portion will be administered during lecture time on Monday, February 18, 2019.

TEST 2
Test 2 covers lectures 9 through 18 and all discussion sessions relevant to these lectures. The take-home portion will be released on Friday, March 29, 2019 (in the evening) and is due at the beginning of class on Monday, April 1, 2019. The in-class portion will be administered during lecture time on Monday, April 1, 2019.

FINAL EXAM: SATURDAY, MAY 4, 2019, 9:00AM--12:00PM. Location TBA. The final exam is cumulative.

TOPICS (OPTIONAL READINGS)

What is economics? (chapter 1)
Exchanges (chapter 2)
Prices/Demand and Supply (chapters 4, 5, 6, 7, and 8)
Firms (chapters 11, 12, 13, and 14)
Special topics (chapters 15, 18, and 19)